

## ANDREW H. ISAKOFF

SPECIAL COUNSEL



### AREAS OF PRACTICE

Automobile Liability  
Trucking & Transportation Liability  
Insurance Services

### CONTACT INFO

(216) 912-3804  
ahisakoff@mdwgc.com

127 Public Square  
Suite 3510  
Cleveland, OH 44114

### ADMISSIONS

Ohio  
1986

U.S. District Court Northern  
District of Ohio  
1995

### EDUCATION

University of Toledo College  
of Law (J.D., 1986)

Bowling Green State  
University (B.A., 1983)

### OVERVIEW

Andrew Isakoff joins the Casualty Department as an experienced civil litigator with significant experience in property and casualty litigation. As a civil litigator, he's defended auto, commercial auto, trucking and transportation matters, bad faith litigation and coverage issues. Andrew also has experience litigating commercial and business disputes. His background includes litigation management, negotiating the resolution of complex cases, auditing and in addressing regulatory matters.

Prior to joining the firm, Andrew served as the Director of Claims for Sedgwick Claims Management Services, where he had nationwide responsibility for all claims and litigation in the Consumer Claims Division.

Andrew was a Senior Trial Attorney with Progressive Insurance Company. During his time there he managed multiple House Counsel offices for Progressive throughout the state of Ohio.

In 2012, Andrew assumed the nationwide management of National Interstate Insurance Company's Alternative Risk Transfer (Captive) Claims Department. In 2015, he became the Director of Claims at National Interstate and had enterprise wide responsibility for a number of functional areas including Compliance, Training, Subrogation and Salvage, Vendor Management Cat Response and Litigation.

Andrew is an adjunct professor at Case Western Reserve University College of Law where he teaches Insurance Law. He was also an instructor for Cleveland Bar Associations' High School Three R's program, from 2010-2013. Andrew has had the privilege to serve as Judge for the Cleveland Bar Association's High School Mock Trial Competition in 2012, 2014, 2016 and 2018.

Andrew received his *juris doctor* from the University of Toledo College of Law. He earned his undergraduate degree from Bowling Green State University. He is admitted to practice in the state of Ohio.

---

## HONORS & AWARDS

Claims & Litigation  
Management Alliance

Litigation Management  
Institute, Graduate 2015  
(CLMP)

Instructor, CLM Claims  
College, School of  
Transportation, 2016 - 2018

---

## ASSOCIATIONS & MEMBERSHIPS

Ohio State Bar Association

Cleveland Metropolitan Bar  
Association

Trucking Industry Defense  
Association (TIDA)

---

## YEAR JOINED

2019

## THOUGHT LEADERSHIP

### CLASSES/SEMINARS TAUGHT

Panelist on a team that discussed novel approaches towards cost containment for cases in litigation, handling requests for proposals, litigation budgets and various attorney fee structures and requested rate increases with law firms, Magna Legal Services March Madness CLE, The Cosmopolitan Hotel, Las Vegas, NV, March 21, 2019

“Electronic Logging Devices and Digital Tracking in the Transportation Industry,” presented at the Primerus Defense Institute Transportation Seminar, The Westin Hotel, Austin, TX, February 22, 2019

“Navigating the Path to Optimal Mediation Outcomes: An Industry Perspective,” presented at the Alternative Dispute Resolution in Personal Injury and Civil Litigation CLE Program for the New York State Bar Association, Melville Marriott Hotel, Long Island, NY, October 3, 2018 and AMA New York Executive Conference Center, NYC, NY, October 4, 2018

“Commercial Vehicle Accident Investigations and Discovery Relative to Liability” and “Commercial Vehicle Investigation and Discovery Relative to Damages” presented at the CLM Claim College School of Transportation, Level I Training, Marriott Baltimore Waterfront, Baltimore, MD, September 6, 2018

Panelist on a team that presented “Using Your Expert to Educate You,” at the Magna Legal Services Battle of the Experts CLE Seminar, W Hotel South Beach, Miami, FL, May 3, 2018

“Litigating in the 21st Century: Advancement in Technology- The Evolution of the Vehicles We Operate and Advancements in How Accidents Are Investigated,” presented at the Primerus Defense Institute Education Program, 2018 Annual Convocation, The Fairmont Princess Hotel, Scottsdale, AZ, April 26, 2018

“Dash Cams and Telematics: Reducing Risk or Enhancing Exposure?” presented at the Primerus Defense Institute Transportation Seminar, The Cosmopolitan Hotel, Las Vegas, Nevada, February 23, 2018

“Commercial Vehicle Accident Investigations and Discovery Relative to Liability” and “Commercial Vehicle Investigation and Discovery Relative to Damages” presented at the CLM Claim College School of Transportation, Level I Training, Marriott Baltimore Waterfront, Baltimore, MD, September 7, 2017

Panelist on a team that presented “Crisis Response: A discussion of how to respond when a major crisis impacts your company,” at the Magna Legal Services Mock Crisis /Crisis Management CLE Seminar, Ritz-Carlton Hotel, Naples, FL, May 12, 2017

“Preparing a Commercial Driver for Deposition,” presented at the Primerus Defense Institute Transportation Seminar, Omni La Mansion del Rio, San Antonio, TX, February 17, 2017

Panelist on a team that presented “The Dreaded Call: From Initial Loss Through Early Assessment” an interactive discussion about best practices for the early stages of a new loss and panelist on a team that presented “Resolution of the Truck Accident Claim” an interactive discussion on resolution strategies at The Atlanta Trucking Conference, Hyatt Regency, Atlanta, GA, October 27, 2016

“Commercial Vehicle Accident Investigations and Discovery Relative to Liability” and

“Commercial Vehicle Investigation and Discovery Relative to Damages” presented at the CLM Claim College School of Transportation, Level I Training, Marriott Baltimore Waterfront, Baltimore, MD, September 8, 2016

“Preservation Letters Gone Wild! Handling Ridiculous Pre-Suit Preservation Requests,” presented at the Claims Litigation Management Alliance Transportation Seminar, Aloft Hotel, Boston, MA, July 14, 2016

“How to Defend and Defeat the Light Impact Case,” presented at the Primerus Defense Institute Transportation Seminar, The Cosmopolitan Hotel, Las Vegas, NV, March 4, 2016

“Litigation 101,” presented at the Claim Litigation Management Alliance Northeast Ohio Educational Event, Hahn, Loeser and Parks, LLP, Cleveland, OH

“Tips on How To Favorably Impact the Outcome of a Claim,” presented at the Spring Safety Workshop, Safety, Claims and Litigation Services, LLC, Westin Atlanta Airport Hotel, Atlanta, GA, April 28, 2015

Panelist on team that discussed various liability issues that impact an operator’s exposure and operating costs at the South Central, Alabama and Georgia Motorcoach Operators Association Regional Meeting, Shreveport, LA Convention Center, August 19, 2014

“What to Expect When a Claim is Filed,” presented at Gardner Trucking, Inc., Safety and Management Meeting, Ontario, CA, January 14, 2014

“Company Policies and Procedures and the Impact on Claims,” presented at the United Motorcoach Association Annual Safety Seminar, NTSB Training Center, Ashburn, VA, December 3, 2013

“The Ten Commandments of Working with Expert Witnesses for Risk Managers, Claims Adjusters and Lawyers,” presented at the Claim Litigation Management Alliance Seminar, Cleveland Museum of Art, Cleveland, OH, June 13, 2013

## RESULTS