

DEFENSE DIGEST

September 2022



Marshall Dennehey Celebrates 60th Anniversary With Firmwide Charity Initiative

Marshall Dennehey Warner Coleman & Goggin, an Am Law 200 law firm and one of Pennsylvania's largest law firms, is celebrating 60 years in business. Founded in 1962 by Francis E. Marshall, who was later joined by Gerald Dennehey, John R. Warner, Robert J. Coleman and Robert St. Leger Goggin, the firm has grown to become a civil defense litigation powerhouse recognized for the strength of its trial attorneys and litigation bench. Today, Marshall Dennehey has nearly 500 attorneys in 19 offices spanning seven states, and serves a lengthy roster of some of the country's largest insurance carriers and their insureds, professionals in all disciplines, and small to Fortune 500 businesses.

"When you hear the name 'Marshall Dennehey' you immediately think, 'civil defense litigation' – that's the way it has been for the past six decades, and how it will continue to be," said G. Mark Thompson, Marshall Dennehey's President & CEO. "Our founders built a cornerstone foundation that has enabled us to weather economic instability, technological adaptations and the transition of several administrations. While other firms

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have come and gone, our ability to innovate, embrace technological change and implement new ideas to the benefit of our clients, has greatly contributed to our longevity and success."

In celebration of the anniversary, the firm developed the initiative, "60 Charities for 60 Years – Let's Give Back Together." Employees across the firm's 19 offices were invited to submit the name of a favorite local charity, with a short explanation of its mission and importance to the employee. Sixty charities were selected and each received a \$1,000 donation from the firm in that employee's honor.

"We wanted to not only celebrate our employees, but at the same time, give back to the communities where we conduct business," said Mr. Thompson. "The response was overwhelming and it was difficult to select only 60. In the end, it felt great to support these worthwhile organizations and we also learned a lot of wonderful things about the people who work here."

According to Mr. Thompson, who became CEO in 2018 following the 13-year tenure of Thomas A. Brophy, much of the firm's growth can be

attributed to Robert J. Coleman, whose vision of a regional defense litigation firm was key to the firm's expansion beginning in the 70s. "Bob's strategic vision for the firm, to open regional offices close to county courthouses where our attorneys could develop relationships with the judiciary and local legal community and most efficiently manage their cases, helped us navigate an evolving insurance industry and defense litigation environment. We continue that strategy today with the recent opening of an office in New Haven, Connecticut."

Among other attributes, Thompson said the firm's unique shareholder structure and compensation scheme have greatly contributed to the firm's positive workplace culture and success. "Since the beginning, we have not awarded origination fees. Rather, compensation is based on litigation performance and other benchmarks, an approach that promotes collegiality and teamwork."

Firmwide office celebrations are planned where employees will gather to celebrate the firm's past, present and future.

Cap It. Snap It. Win! *Contest Winners and Runners Up*



60 Charities For 60 Years

In honor of our employees and in an effort to give back to the communities where we work and live, Marshall Dennehey is donating \$1,000 to each of the following 60 charities.

Alan's Legacy

Kimberly Berman, Fort Lauderdale, FL

Albion Area Public Library

April Lewis, Erie, PA

Alzheimer's Association - Delaware Valley Chapter

Rosanne Gallagher, Mount Laurel, NJ

American Foundation for Suicide Prevention Greater Philadelphia

Frank Stransky, Philadelphia, PA

Anthony J. Rinaldi, Jr. Foundation for Children With Cancer

T. Kevin FitzPatrick, King of Prussia, PA

Bethesda Project

Wendy Ward, Philadelphia, PA

Bill Dixon New Haven Youth & Recreation Department

Charles Gura, New Haven, CT

Boca Helping Hands

Craig Hudson, Fort Lauderdale, FL

Broadway Cares/Equity Fights AIDS

Matthew Gray, Melville, NY

Camp Friendship, The Arc of Jefferson County

Paul Lanza, Roseland, NJ

Caring for Friends

Jeanne Friend, Philadelphia, PA

Cathedral Kitchen

Cynthia Cramer, Mount Laurel, NJ

Child Cancer Fund

Janna Westmoreland, Jacksonville, FL

Christian Legal Clinics of Philadelphia

Sang Lee, Philadelphia, PA

Cleve J. Fredricksen Library

Karen "Missy" Minehan, Harrisburg, PA

Cleveland Service Mission

Bridget Peterson, Cleveland, OH

Community Legal Services

Melanie Foreman, Philadelphia, PA

Daemion Counseling Center

Adam Sorce, King of Prussia, PA

Fostering Hope Florida

Lindsay McCormick, Tampa, FL

Habitat for Humanity Seminole-Apopka

Brad Blystone, Orlando, FL

Helping Hand Rescue Mission

Lisa Bramwell, Philadelphia, PA

Hope Helps

Tom Slogar, Orlando, FL

HOPE-4-The Missing/The Center for Hope

Chris DiCicco, Mount Laurel, NJ

Hunter Soccer Club

Ralph Bocchino, Philadelphia, PA

Ironbridge Charity Group

Tim Rau, Philadelphia, PA

Jamie's Dream Team

Cheri Aiman, Pittsburgh, PA

Juvenile Diabetes Research Foundation Northern Florida Chapter

Pam Aranaga, Jacksonville, FL

Juvenile Diabetes Research Foundation Greater Delaware Valley Chapter

Pattie Day, Philadelphia, PA

Kiddie Keep Well Camp

Will Waldron, Roseland, NJ

Laura's Hope Rescue

Mary Ann Bauman, Scranton, PA

1993

WESTERN PENNSYLVANIA

1995

**Leukemia & Lymphoma Society Northeastern PA & DE**

Christopher Woodward, Harrisburg, PA

Little Sisters of the Poor

Shane Haselbarth, Philadelphia, PA

Lupus Research Alliance

Sharon Bellamy, New York, NY

Manna

Joanne Giulian, Philadelphia, PA

Mighty Penguins Sled Hockey

Paul Krepps, Pittsburgh, PA

Neediest Kids of All

John Helbling, Cincinnati, OH

Northern Children's Services

Michele Punturi, Philadelphia, PA

Project Music

Ephraim Fink, Westchester, NY

Remember Betty

Erin Margolin, Pittsburgh, PA

Sean's House

Scott Kreps, Wilmington, DE

Sebastian Riding Associates

Karen Hayman, King of Prussia, PA

Shanerock Foundation

Jason Ferrante, Cleveland, OH

Special Olympics PA

Sam Cohen, Philadelphia, PA

St. Anne's Center

Bill Murphy, Roseland, NJ

Sunrise Day Camp

Martin Schwartzberg, Melville, NY

Tampa Hillsborough Homeless Initiative

Michael Archibald, Tampa, FL

The Delaware Zoological Society

Sarah Cole, Wilmington, DE

The Hemispherectomy Foundation

Linda Glaser, Philadelphia, PA

The Lulu Fund

Annmarie Izzo, Westchester, NY

The Patrician Society

Mary Pat Kielinski, King of Prussia, PA

The Polycystic Kidney Disease (PKD) Foundation

Cheryl Hajduk, Pittsburgh, PA

The Unforgotten Haven

Carolyn Bogart, Mount Laurel, NJ

The Valerie Fund

Eric Grogan, Roseland, NJ

Trans Lifeline

A. Digs Brown, New York, NY

Travis Mills Foundation

Ed Schwartz, Harrisburg, PA

Tree House Books

Aisha Nalley, Philadelphia, PA

Twilight Wish Foundation

Elisa Sassu, King of Prussia, PA

Valley In Motion

Mark Kozlowski, Scranton, PA

Wheels of Success

Alicia Caridi, Tampa, FL

Women's Resource Center

Debbie Tracy, King of Prussia, PA

Letting the Past Guide the Future

Sixty years of excellence. The tagline for our 60th anniversary logo, but indeed the guiding compass for our firm.

Marshall Dennehey Warner Coleman & Goggin was founded in 1962 by some of the most iconic Philadelphia trial lawyers of their time. Their accomplishments and commitment to clients established the tradition of a law firm rich in mentoring and culture, and focused on teamwork and collaboration among all of our employees. We believe it's what sets us apart from our competitors.

Purposefully, we have built upon this legacy, and now Marshall Dennehey is one of the country's leading civil defense litigation firms, recognized in the Am Law 200.

For six decades, we have successfully weathered changes at the crossroads of the insurance industry and civil litigation, throughout the many legal jurisdictions and venues where we practice and defend claims and lawsuits brought against our clients.

Today, with nearly 500 lawyers and 50 specialized practice groups encompassing casualty, professional liability, health care and workers' compensation litigation, we are honored that you continue to entrust us with your most pressing legal matters. Over the history of our firm, our attorneys have been involved in some of the most significant, complex, high-profile and high-exposure litigation in the nation. We are proud that you turn to us when it matters most.

As we begin our seventh decade in business,

we have great optimism for the future, and you should as well. We are stronger and more adept than ever. We continually train and educate our attorneys about the insurance industry and civil litigation, and how it operates as a business. Our attorneys are imbued with the mindset to resolve cases expeditiously and efficiently wherever possible.

At the same time, we expend a great deal of effort to train our attorneys in all aspects of civil litigation, such as our annual intense Mock Trial Academy. Our attorneys will remain without peer in their substantive legal skills.

In terms of our growth, we expand both geographically and with practice groups to meet the needs of our clients. This is true of our recent expansion to Connecticut. It is also true with respect to the creation and the dramatic growth of our fraud practice group which recovers tangible monies for our clients. The growth of our cyber and telemedicine practices are further examples of our adaptability to meet our clients' needs in an evolving world.

We recognize that the globalization of the insurance industry has provided challenges for our clients. To that end, we are an anchor firm in Insurance Law Global—a like-minded, defense-oriented, first-in-class international legal consortium—which enables us to serve our clients' global litigation and insurance coverage needs.

To ensure our sustainability, we created an Executive Committee Advisory Council—a leadership practicum. We select attorneys on

a two-year rotating basis and provide them with access to senior leadership issues. We elicit their input and proposed solutions, and via that process, they are groomed for future leadership and management positions.

Our commitment to Diversity, Equity & Inclusion has never been stronger. We are focused on building and sustaining an equitable workplace where the unique needs, perspectives and potential of all employees are respected. Later this year and next, we will implement specific training and mentorship programs to enhance other values-driven initiatives we already have in place. Such measures will continue to make Marshall Dennehey a firm where ethnic minorities, women, LGBTQ+ individuals, neuro-diverse people and those with physical disabilities can all succeed.

We are grateful to all of our clients for your trust and the relationships we have developed throughout our 60-year history. We are committed to the insurance industry and will keep and build on all the strengths that make us a premier regional defense litigation firm. Your regional defense firm.

The attorneys and service partners at Marshall Dennehey continue to strive to exceed your expectations while handling your litigation in the most effective and efficient manner. Thank you for the past 60 years and for your continued confidence in us moving ahead. - Marshall Dennehey's Executive Committee

Our 50-Year Clients

On the occasion of our 60th anniversary, we thank our long-standing institutional clients, all of whom we've been proud to represent for *50 years or more.*

AIG

Carolina Casualty

Great American Insurance

Hartford

Liberty Mutual Insurance

Old Republic

State Farm

Travelers

Zurich Insurance

Marshall Dennehey Memories



Sandy Caiazzo, Director of Administrative Services

I was approximately 24-years-old and Mr. Coleman called me up to his office and invited me to sit down. I had no idea why. His first question was, "Are you planning to retire anytime soon?" Obviously, I said "No, unless I am here for you to tell me I am." He proceeded to tell me that he was reviewing my 401K and I was all in the no-risk options and I would not make much money – he wanted to re-do my allocations and he did! How nice of him to care about my portfolio. I'll never forget it.



Lori Forsythe, Wilmington Office Manager

Several years ago my son unexpectedly passed away. I was very touched by the outpouring of sympathy and support that I and my family received from the firm and my fellow co-workers. The absolute love and support we received from everyone was truly amazing to my entire family. I specifically recall a personal phone call from Pete Miller the day I returned to the office checking in on me and making sure I was ready to return to the office. This is our firm culture and why so many of us have worked here for many, many years.



Terré Montemuro, Publishing & Marketing Administrator

Years ago, I needed to transfer stock certificates for a family member. I didn't know how to do this, but I knew that Bob Coleman could tell me how to go about it. His office door was open to everyone in the firm, so I asked him. He immediately called his own broker and, then and there, sent me and my little stock certificates to his brokers' office. There is a cost for this type of transaction, but I was not charged anything.



Sheila Stanley, Mount Laurel Office Manager

Many years ago, Jim Graham was the managing attorney of the South Jersey office. During the holiday season, we used to decorate the office with poinsettias we purchased from a dear elderly gentleman whose name was Harry. Jim would also buy around 20 poinsettias each year for his home... or so we thought. When Jim passed away we learned that he had gifted his poinsettias to anyone he crossed paths with over the holiday, whether it was a toll booth attendant, a lady who worked in the bagel shop, or a homeless person he saw on the street. He was a unique man with a heart bigger than anyone I've ever met. He was an inspiration to me and to many colleagues at Marshall Dennehey and we will never forget him.

Brian Bailey, Senior Desktop Engineer, Philadelphia

My Marshall Dennehey memories are from a technology point of view. From the Olivetti typewriters and word processors, to the "state of the art" accounting server that we had to haul out on a truck when we moved from 1845 Walnut Street – boy, was that heavy! I also recall the deployment of "Introduction to Windows" and "Mouse Training" – yes, we really had mouse training! Lastly, I will never forget the infamous "Norristown Office Upgrade." We had scheduled an "after 5 p.m." office shutdown to perform an upgrade to the Netware 3.12 server. I arrived early to do some preparation and accidentally hit the main shutdown on the battery backup unit! The server went down along with all connected users. Shortly afterward I got a visit from Sandy Caiazzo...and then a call from Liz Brown... Well, that's it – I've used up all my memory.



Laterals Cite Culture When Choosing Marshall Dennehey

Experienced attorneys have many choices when seeking out new opportunities. Below, some of our more recent lateral hires share what attracted them to Marshall Dennehey.

Josh J.T. Byrne

Shareholder, Professional Liability Department; Chair, Disciplinary Board
Representation Practice Group
Philadelphia, PA
Joined the firm in 2021

I was recruited to Marshall Dennehey largely on statements by attorneys at every level in management that they had a "no jerks" rule (although several used a more expressive term). One of the real pleasures of working here has been the fulfillment of that promise. I have experienced a level of collegiality here that I have never experienced before in my over 20 years in private practice. It makes me look forward to the next 20 years.



Laterals Cite Culture When Choosing Marshall Dennehey *(continued)*



Leonard C. Leicht

Shareholder, Casualty Department; Co-Chair, Trucking & Transportation Practice Group
Roseland, NJ
Joined the firm in 2020

In the fall of 2019 I met with Howard Dwoskin for the first time (George Helfrich made the introduction). I left the meeting with a positive feeling and believe Howard did as well. Over the next few weeks my former law firm was closing and I needed to decide quickly where to move. November 18th was my 30th wedding anniversary and I had a trip planned to London and Paris with my wife. I told Howard I would cancel the trip if we needed to set up additional interviews during that time period. Howard said something along the lines of, "Are you nuts, do not cancel the trip, your wife has put up with you for 30 years and you should enjoy your vacation. We will be here when you return and I promise you we will work out something." We did and I have never looked back.



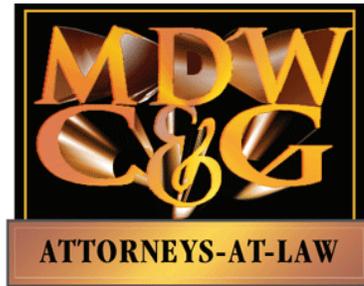
Melissa A. Dziak

Shareholder, Health Care Department
Scranton, PA
Joined the firm in 2019

Having worked at three civil defense firms before grounding myself here at Marshall Dennehey, I have learned to define law firm culture for what it is as opposed to what it is not. Especially from this perspective, Marshall Dennehey leaves nothing on the table. The collaborative culture of our firm and the focus on career development is invaluable. When I joined Marshall Dennehey in 2019, I joined with my own client base and have been encouraged to grow that business. But, more importantly, I have been provided numerous opportunities to interact with existing firm clients, allowing me to build my client base exponentially. This simply would not have occurred at my prior origination-based law firms. Equally as important, I have discovered that no matter what stage of your career you are in, you can always benefit from a good mentor. If you pick up a phone, walk into an office and connect with your colleagues, there is a wealth of mentors willing to listen and provide guidance. In just over three years, I am proud to say that there are numerous colleagues in many different offices throughout the firm that I have learned from, continue to learn from and now consider friends.

Logos Through The Years

MARSHALL, DENNEHEY, WARNER
COLEMAN & GOGGIN



MARSHALL DENNEHEY
WARNER COLEMAN & GOGGIN

ATTORNEYS-AT-LAW PA NJ DE OH FL NY



MARSHALL DENNEHEY
WARNER COLEMAN & GOGGIN

ATTORNEYS-AT-LAW



EXECUTIVE COMMITTEE



CRAIG S. HUDSON | G. MARK THOMPSON | HOWARD P. DWOSKIN

We are grateful to all of our clients for your trust and the relationships we have developed throughout our 60-year history. Thank you for your confidence in us. We will continue to strive to exceed your expectations while handling your litigation in the most effective and efficient manner. Here's to the next 60 years!

