

## DANA A. GITTLEMAN

CHAIR, REAL ESTATE E&O LIABILITY PRACTICE GROUP  
SHAREHOLDER



### AREAS OF PRACTICE

Insurance Agents & Brokers Liability  
Real Estate E&O Liability  
Lawyers' Professional Liability  
Miscellaneous Professional Liability  
Product Liability  
Non-Profit D&O

### CONTACT INFO

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2000 Market Street, Suite 2300  
Philadelphia, PA 19103

### ADMISSIONS

Pennsylvania  
2012

New Jersey  
2013

U.S. District Court Eastern District  
of Pennsylvania  
2014

### EDUCATION

Villanova University School of Law  
(J.D., 2012)

Emory University (B.A., 2008)

### HONORS & AWARDS

The Best Lawyers: Ones to  
Watch®, Insurance Law; Product  
Liability Litigation - Defendants  
2021-2025

Pennsylvania Super Lawyers  
Rising Star  
2019-2022

### OVERVIEW

When professionals are faced with claims and lawsuits alleging professional negligence, breach of fiduciary duty and more, Dana provides a vigorous response and defense. As a member of the Professional Liability Department, she routinely defends claims and lawsuits brought against insurance agents and brokers, attorneys, financial entities, large product manufacturers, lenders, directors and officers and other professionals.

Dana also serves as Chair of the firm's Real Estate E&O Liability Practice Group where she provides legal defense for real estate agents, real estate brokers, title agents, home inspectors, appraisers and mortgage brokers in cases brought against them.

Dana understands the disruption and angst professionals experience when claims are brought against them. With over 10 years of civil litigation experience, she approaches each matter with empathy and a strong determination to efficiently resolve the actions brought against her clients. A typical day in her practice might involve securing court dismissals on dispositive motions, mitigating risk via alternative dispute resolution, or collaborating with clients on defense strategy for swift case resolution.

Committed to mentorship and providing guidance to younger attorneys, Dana is also Chair of the firm's Executive Committee Advisory Council, a distinguished group of firm leaders whose purpose is to enhance the communication between the Executive Committee and younger members of the firm's professional ranks, including associates, special counsel and junior shareholders.

Dana is a member of the Professional Liability Underwriting Society (PLUS) and frequently contributes articles to *PLUS Blog*. She is also an active member of the Professional Liability Defense Federation (PLDF) Insurance Law Committee, as well as the Philadelphia Bar Association having previously served on its Young Lawyers Division Executive Committee. She has been recognized by the Best Lawyers organization as a Best Lawyers: Ones to Watch since 2021, and she has been selected a Pennsylvania Super Lawyer Rising Star since 2019.

A graduate of Emory University, she received her juris doctor from the Villanova University School of Law where she was a Dean's Merit Scholarship recipient. While at Villanova, Dana served as a managing editor for student work for the *Villanova Sports & Entertainment Law Journal*.

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## ASSOCIATIONS & MEMBERSHIPS

Philadelphia Bar Association,  
Young Lawyers Division Executive  
Committee (2015-2017); YLD  
Treasurer (2016), Vice Chair  
(2017)

Professional Liability Underwriting  
Society

Professional Liability Defense  
Federation Insurance Law  
Committee

NovUs, the Young Alumni Chapter  
of the Villanova University School  
of Law, Former President

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## YEAR JOINED

2013

## THOUGHT LEADERSHIP

### Pa. Superior Court Limits Use of Reasonable Expectations Doctrine in Commercial Insurance Dispute

**Philadelphia - Headquarters**  
**Insurance Agents & Brokers Liability**  
**July 1, 2025**

The Pennsylvania Superior Court rejected the appellants' assertion that the doctrine of reasonable expectations applied, finding that a commercial entity cannot prevail under this doctrine, nor can a non-commercial entity, where there is no indication. Case Law Alerts, 3rd Quarter, July 2025 is prepared by Marshall Dennehey to provide information on recent developments of interest to our readers.

### Pennsylvania Superior Court Finds Appellants' Position Unreasonable

**Philadelphia - Headquarters**  
**Insurance Agents & Brokers Liability**  
**June 1, 2025**

In *Hespen v. Erie Insurance Company, Levy Insurance Company, LLC and Thomas Levy*, 332 A.3d 1229 (Pa. Super. Legal Update for Insurance Agents & Brokers- June 2025, is prepared by Marshall Dennehey to provide information on recent legal developments of in

### Statute of Limitations Stands: Pennsylvania Court Affirms Dismissal of Breach of Contract Claim Against Insurance Broker

**Philadelphia - Headquarters**  
**Insurance Agents & Brokers Liability**  
**Appellate Advocacy & Post-Trial Practice**  
**March 4, 2025**

### Legal Update for Insurance Agents & Brokers – Case Law Update

**Philadelphia - Headquarters**  
**Insurance Agents & Brokers Liability**  
**February 1, 2025**

Court rejects fraudulent joinder theory, keeping insurance agent defendant in case. *Kamovitch v. American Economy Insurance Company, et al.*, 2024 WL 3924680 (W.D. Pa. Aug. 22, 2024) Legal Update for Insurance Agents & Brokers - February 2025, is prepared by Marshall Dennehey to provide information on recent legal developments

### Statute of Limitations Stands: Pennsylvania Superior Court Affirms Dismissal of Breach of Contract Claim Against Insurance Broker

**Philadelphia - Headquarters**  
**Insurance Agents & Brokers Liability**  
**February 1, 2025**

The Pennsylvania Superior Court recently affirmed the Philadelphia County Court of Common Pleas' dismissal of breach of contract claims asserted against an insurance broker in *Thuong Erin Wasielewski, Individually and as Administratrix of the Estate of Wasielewski*. Legal Update for Insurance Agents & Brokers - February 2025, is prepared by Marshall Dennehey to provide information on recent legal developments

## **CLASSES/SEMINARS TAUGHT**

*PLUS Podcast: Insurance Agent E&O - Top Ten Tips for Risk Management Series, Episode 1*, June 9, 2025

*Insurance Agent and Broker Webinar*, Philadelphia Insurance Company, April 1, 2025

*Defending Home Inspector Claims - Prevention and Defense*, Client Webinar, October 15, 2024

*Risk Management for Insurance Agents & Brokers*, Pittsburgh I-Day, October 8, 2024

*Attorney Well-Being as a Matter of Professional Competence*, Professional Liability Defense Federation Annual Meeting, September 26, 2024

*Insurance E&O Litigation Trends and Best Practices*, Client Seminar, May 7, 2024

*Defending Home Inspector Claims - Prevention and Defense*, Client Webinar, March 26, 2024

*Defending Home Inspectors Claims - Prevention and Defense*, Client Webinar, March 6, 2023

*You Passed the Bar, Now What? How to Succeed in Your First Year as an Attorney, and How to Gain Experience*, Philadelphia Bar Association Young Lawyers Division Bootcamp, October 28, 2016

## PUBLISHED WORKS

"Statute of Limitations Stands: Pennsylvania Court Affirms Dismissal of Breach of Contract Claim Against Insurance Broker," *PLUS Blog*, March 4, 2025

"Attorney Well-Being Doesn't Have to Be Spooky: Steps Attorneys Can Take to Support Mental, Emotional and Physical Health," *PLUS Blog*, October 29, 2024

"Insurance Agent Skorr's Victory in New Jersey's Appellate Division," *PLUS Blog*, July 16, 2024

"Insurance Agents And Brokers Get No Summer Vacation From Risk Management," *PLUS Blog*, June 27, 2024

"Pennsylvania Strengthens Application of One-Year Statute of Repose Under Pennsylvania Home Inspection Law," *PLUS Blog*, April 30, 2024

"Words Matter: Shielding Against UTPCPL Claims With Subjective Verbiage," *PLUS Blog*, March 14, 2024

"Trying the PL Case: Lessons Learned in the Courtroom," *PLUS Blog*, September 21, 2023

"4 Terms to Avoid When Advertising Your Insurance Agency," *Independent Agent* magazine, February 8, 2023

"Discovery Rule Still Rules in Legal Malpractice Actions," *PLUS Blog*, January 12, 2023

"The Importance of Memorializing Insurance Discussions," *PLUS Blog*, July 11, 2022

"*Palek v. State Farm* Offers Lessons for Agents," *Insurance Agents & Brokers Newsletter*, February 23, 2022

"Another Insurance Broker Dismissed From a COVID-19 Related Suit," *PLUS Blog*, February 2, 2022

"Pennsylvania Federal Court Takes a Bite Out of Restaurant's COVID/Business Interruption Coverage Claims Against Insurance Broker," *PLUS Blog*, October 11, 2021

"Pennsylvania Supreme Court Adopts a 'Strict Liability' Standard for UTPCPL 'Catch-All' Claims," *Defense Digest*, June 2021, Vol. 27, No. 3

"'Loose Lips Sink Ships'...But Not If Judicially Privileged: Protecting Attorney Pre-Litigation Communications," *Defense Digest*, Vol. 26, No. 1, March 2020

"Pandemonium in the Time of Pandemic: Potential Shift in Insurance Agent and Broker Standard of Care in the Wake of Covid-19," *The Voice*, DRI Newsletter, June 10, 2020

"Top 10 Immediate Considerations for Claims Handling," *PLUS Blog*, May 18, 2020

"Utilizing Your Alumni Network for Personal Development," *The Legal Intelligencer*, May 14, 2015

*Case Law Alerts*, regular contributor, 2013-present

*Home Field Advantage: Determining the Appropriate "Turf" for Williams v. National Football League and Clarifying Preemption Precedent*, 19 Vill. Sports & Ent. L.J. 203 (2012)

## RESULTS

### MD Successfully Defends Low Verdict Against Insurance Broker that Plaintiff Challenged on Appeal

#### **Insurance Agents & Brokers Liability**

**April 10, 2025**

In a case where an insurance broker faced claims of professional negligence, Carol VanderWoude (Philadelphia) successfully defended the plaintiff's appeal from a verdict obtained by Tim Ventura and Dana Gittleman (Philadelphia). The verdict against our client, an independent insurance broker, was well below the lost value of UIM coverage (i.e., \$1 million), which the plaintiff sought to recover based on an alleged breach of the professional standard of care in failing to procure an endorsement for \$ 1 million in UIM coverage on the plaintiff's decedent's commercial auto policy.

### Unanimous Defense Verdict Secured in Fourth Amendment Civil Rights Trial

#### **Public Entity & Civil Rights Litigation**

**August 2, 2023**

We obtained a defense verdict in a Fourth Amendment civil rights trial before Judge Michael Baylson in the Eastern District of Pennsylvania. The plaintiff alleged that a public agency violated his Fourth Amendment rights by searching and seizing his personal property after his vehicle was impounded. The defense witnesses each testified that the vehicle was never searched by the public agency and that the public agency does not have a policy or custom of searching vehicles once they are impounded, which was an essential element of plaintiff's constitutional violation claim.

### Philadelphia Court Dismisses Lawsuit Against Insurance Broker

#### **Insurance Agents & Brokers Liability**

**July 18, 2023**

We obtained dismissal of our insurance broker client on Motion for Judgment on the Pleadings in the Philadelphia County Court of Common Pleas on the basis of a statute of limitations defense. Plaintiff alleged a failure to procure insurance that would cover an employee's death in the course of business operations.

### Federal Court Lawsuit Against Insurance Broker Dismissed.

#### **Insurance Agents & Brokers Liability**

**September 10, 2021**

We obtained dismissal of claims asserted against our insurance broker client for breach of contract and declaratory judgment in connection with a COVID-related business interruption loss. The Court granted our Motion to Dismiss, determining that plaintiff restaurant lacked a viable breach of contract claim against the insurance broker, and thus that the derivative declaratory judgment claim also failed as a matter of law.

## SIGNIFICANT REPRESENTATIVE MATTERS

Obtained a defense verdict in a Fourth Amendment civil rights trial in the Eastern District of Pennsylvania. The plaintiff alleged that a public agency violated his Fourth Amendment rights by searching and seizing his personal property after his vehicle was impounded. The defense witnesses each testified that the vehicle was never searched by the public agency and that the public agency does not have a policy or custom of searching vehicles once they are impounded, which was an essential element of the plaintiff's constitutional violation claim. After less than 15 minutes of deliberation, the jury unanimously found that the plaintiff failed to demonstrate that the public agency violated his constitutional rights, granting judgment in favor of the public agency defendant.

Obtained dismissal with prejudice in Federal Court, Middle District of PA, for insurance broker client in a case involving liability / commercial insurance coverage claims related to lost business income as a result of government mandated closures triggered by the COVID-19 pandemic.

Secured voluntary withdrawal with prejudice of all claims against law firm client in action alleging legal malpractice, breaches of fiduciary duties and breach of contract.

Developed factual and legal bases for successful Motion for Summary Judgment for our attorney/law firm client, dismissing a complex legal malpractice action involving claims of professional negligence and fraudulent inducement, arising from an underlying personal injury litigation which concluded with a \$700,000 settlement. Following discovery in the professional malpractice action related to coverage and liability issues, the court granted our motion dismissing the complaint in its entirety against the law firm and individual attorney defendants. For further details, click [here](#).

Achieved dismissal of real estate agent in action seeking litigation costs and fees for purported failure to disclose a contractual term encumbering plaintiff's property.

Secured voluntary withdrawal of civil suit alleging negligence and fraud against insurance broker following filing of Preliminary Objections.

Prevailed on Preliminary Objections on behalf of home inspector client in litigation alleging breach of contract, negligence, and breach of express and implied warranty claims.

Defended insurance agency in Chester County Court of Common Pleas action alleging negligence and breach of contract arising from damage to large landscaping equipment. Following discovery and before trial, settled suit on behalf of client with nominal payment, a fraction of the total exposure and settlement demand.

Extricated school district client from litigation alleging negligence for personal injury incident occurring on school bus with no settlement offered or tendered on behalf of client.

Obtained voluntary dismissal with prejudice of insurance broker client at suit inception.

Obtained dismissal with prejudice of large automobile manufacturer on Preliminary Objections. The case involved product liability/product defect claims against our client, which were dismissed on procedural and substantive bases.

Assisted first chair counsel in successful jury trial in Philadelphia County Court of Common Pleas on behalf of large automobile manufacturer/distributor.

Obtained dismissal of large automobile manufacturer on Motion for Judgment on the Pleadings in breach of warranty claim.

Obtained defense verdict at arbitration involving claims for breach of contract/indemnification sought for hail/storm related roof damage.

Secured dismissal of defendants in a U.S. District Court for the Eastern District of Pennsylvania matter alleging claims including defamation, libel, slander, intentional and negligent infliction of emotional distress, invasion of privacy, false light and false imprisonment