

## JAMES H. COLE

CO-CHAIR, INSURANCE SERVICES PRACTICE GROUP  
CO-CHAIR, PROPERTY LITIGATION PRACTICE GROUP  
CO-CHAIR, FRAUD/SPECIAL INVESTIGATION PRACTICE GROUP  
SHAREHOLDER



### AREAS OF PRACTICE

COVID-19 Task Force 2020  
Insurance Services - Coverage and Bad  
Faith Litigation  
Property Litigation  
Fraud/Special Investigation  
Premises and Retail Liability  
Environmental & Toxic Tort Litigation

### CONTACT INFO

(215) 575-2635  
[jhcole@mdwcg.com](mailto:jhcole@mdwcg.com)

2000 Market Street, Suite 2300  
Philadelphia, PA 19103

### ADMISSIONS

New Jersey  
1999

Pennsylvania  
1999

### EDUCATION

Temple University James E.  
Beasley School of Law (J.D.,  
cum laude, 1999)

Indiana University of  
Pennsylvania (B.S., cum  
laude, 1990)

### HONORS & AWARDS

National Insurance Crime  
Bureau, Certificate of  
Appreciation, 2010

### OVERVIEW

Jim is a member of a firm wide, multidisciplinary group - Marshall Dennehey COVID-19 Task Force - created to address and support your real-time legal and business concerns in response to the coronavirus pandemic.

James focuses his practice on representing insurance companies whether that be in pre-litigation consultation or the defense of first party or bad faith lawsuits. James has had a particular interest in Special Investigative Unit and Property Damage claims, including arson, burglaries, public adjuster represented claims, mold/ pollution and automobile thefts. Within his areas of practice, he is experienced in the bad faith and coverage issues inherent in first party/SIU investigations and litigation. Throughout his career, James has assisted with hundreds of SIU investigations, coverage consultations and litigated hundreds of first party lawsuits; and consulted on hundreds of property coverage issues.

James is frequently asked by clients and industry organizations to lecture on a variety of topics concerning property damage, insurance fraud and bad faith. For the past five years, he has been a featured speaker at the annual Pennsylvania Insurance Fraud conferences, and he has spoken several times at PLRB conferences, among others. An active member of the Claims & Litigation Management Alliance (CLM), James sits on the Executive Council for the CLM's Claims College, School of Property, where he has helped to develop curriculum surrounding good faith claims handling and insurance coverage topics.

James is a 1990 graduate of the Indiana University of Pennsylvania. Immediately following graduation, he worked as a claims representative with a large insurance carrier, where for eight years he was involved in the investigation and resolution of

---

## ASSOCIATIONS & MEMBERSHIPS

Bucks County Bar Association

Claims & Litigation  
Management Alliance

CLM Claims College, School of  
Property, Instructor and  
Executive Council Member

International Association of  
Special Investigation Units  
(IASIU)

Insurance Committee for  
Arson Control

Pennsylvania Bar Association

---

## YEAR JOINED

1999

---

## CERTIFICATIONS

Certified Claims Professional  
in Property Claims, CLM

Associate in Claims (AIC), The  
Insurance Institute of America

Litigation Management  
Institute, Graduate 2014  
(CLMP)

property and casualty claims. In 1995, he entered Temple University School of Law while continuing to work full time. James graduated from Temple University in 1999 with a degree of juris doctor. Thereafter, he joined Marshall Dennehey and is currently chair of the firm's SIU Litigation and Property Litigation Practice Groups. His first hand property background, insurance industry knowledge and familiarity with property policies allows him to effectively, efficiently and practically counsel clients on Property and SIU issues, and when necessary provide a vigorous and common sense defense tailored to the needs of a particular carrier.

## THOUGHT LEADERSHIP

### Marshall Dennehey Announces COVID-19 Task Force

COVID-19 Task Force 2020

March 23, 2020

Through this very difficult time, and in response to emerging and uncertain legal developments arising from the coronavirus pandemic, Marshall Dennehey has assembled a firmwide, multidisciplinary task force to advise, address and support your legal

[Read More](#)

### Marshall Dennehey Joins The Coalition Against Insurance Fraud

Fraud/Special Investigation

December 10, 2018

Marshall Dennehey Warner Coleman & Goggin has joined the membership of the Coalition Against Insurance Fraud.

[Read More](#)

### Five Marshall Dennehey Attorneys to Serve as Faculty at the CLM's 2016 Claims College

August 11, 2016

Attorneys James H. Cole, Andrew W. Davitt, Eric A. Fitzgerald, Edward J. McGinn, Jr. and Matthew S.

[Read More](#)

### Five Marshall Dennehey Attorneys to Serve as Faculty at CLM Claims College

August 24, 2015

Attorneys James H. Cole, Andrew W. Davitt, Eric A. Fitzgerald, Edward J. McGinn, Jr. and Matthew S.

[Read More](#)

## **Marshall Dennehey to Present Insurance Fraud Seminar**

Fraud/Special Investigation

May 16, 2014

The Casualty Department of Marshall Dennehey Warner Coleman & Goggin will hold a complimentary seminar, "Insurance Fraud 360," on Thursday, June 5, 2014, from 11:30 a.m. – 4:30 p.m.

[Read More](#)

## **Superior Court Warns Insurers: Be Specific in RORs and Update Them When Necessary**

**Insurance Services - Coverage and Bad Faith Litigation**

**April 29, 2020**

In *Selective Way Ins. Co. v. MAK Servs.*, 2020 Pa. Super. LEXIS 342 (Pa. Super. The material in this law alert has been prepared for our readers by Marshall Dennehey Warner Coleman & Goggin.

## **Supreme Court Pulls Trigger on Expanding Scope of Occurrence Coverage**

**Insurance Services - Coverage and Bad Faith Litigation**

**April 23, 2020**

The Pennsylvania Supreme Court has rendered an important coverage decision construing the common “occurrence” and “expected or intended” language in homeowners and personal liability policies. The material in this law alert has been prepared for our readers by Marshall Dennehey Warner Coleman & Goggin.

## **On the Pulse...The Insurance Coverage/Bad Faith Litigation Practice Group Is Now the Insurance Services Practice Group**

**Philadelphia - Headquarters**

**Fort Lauderdale**

**Insurance Services - Coverage and Bad Faith Litigation**

**December 1, 2019**

Through the years, our firm’s Insurance Coverage/Bad Faith Litigation Practice Group has evolved into a full-service insurance litigation solution for national and global insurance carriers. Defense Digest, Vol. 25, No. 4, December 2019 is prepared by Marshall Dennehey Warner Coleman & Goggin to provide information on recent legal developments of interest to our readers.

## **Legal Updates for Coverage and Bad Faith**

**Harrisburg**

**Insurance Services - Coverage and Bad Faith Litigation**

**February 9, 2019**

Edited by Allison L. Krupp, Esq.

## **Legal Updates for Coverage and Bad Faith**

**Harrisburg**

**Insurance Services - Coverage and Bad Faith Litigation**

**January 31, 2019**

edited by Allison L. Krupp, Esq. Claims dismissed in absence of evidence of residency *Gerow v. State Auto Prop. & Cas. Co.*, 3:17-cv-203 (W.D. Pa. 2018)

## **CLASSES/SEMINARS TAUGHT**

*New Techniques - Old Fraud - Staying One Step Ahead of Fraudulent Contractors*, Speaker, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2019

*This is Jeopardy! The Pennsylvania Unfair Claims Practices Act*, Pennsylvania Association of Mutual Insurance Companies (PAMIC) Annual Claims Summit, Gettysburg, PA, April 10, 2019

*Mock Examination Under Oath: Theft Loss*, PLRB Claims Conference & Insurance Services Expo, Indianapolis, IN March 2019

*Good Faith Claims Handling*, CLM Claims College School of Property – Coverage Level 2, Baltimore, MD, 2018

*Property Insurance Fraud Update: Real Housewives Edition*, Marshall Dennehey Insurance Fraud 360 Seminar, Lafayette Hill, PA, June, 2018

*Unfair Insurance Practices Act and Strategies for Claims Handling*, PLRB Claims Conference & Insurance Services Expo, Orlando, FL, April, 2018, Co-presenter

*Cooperative Investigations: The Necessities and Pitfalls of Information Sharing*, Pennsylvania's 2018 Insurance Fraud Conference, Hershey, PA, April, 2018

*Bad Faith in Property Litigation: The Good, The Bad and the Ugly*, 2017 NAIIA National Conference, St. Thomas, June 2017

*Cooperative Investigations: The Necessities and Pitfalls of Information Sharing*, Pennsylvania's 2017 Insurance Fraud Conference, Hershey, PA, April, 2017

*Dealing with Jokers? How and When to Play the Rescission Card*, Pennsylvania's 2017 Insurance Fraud Conference, Hershey, PA, April, 2017

*It's Jeopardy! An In-depth Look At The Unfair Claims Act*, PLRB Claims Conference & Insurance Services Expo, Boston, MA, March 2017, Co-presenter

*"#Water Is The New Arson"*, Marshall Dennehey Insurance Fraud 360 Seminar, Lafayette Hill, PA, June, 2016

*Mock Examination Under Oath: Theft Loss*, PLRB Claims Conference & Insurance Services Expo, San Antonio, TX, April 2016

*Managing the Irrational Claimant - a Psychological & Legal Perspective*, Pennsylvania's 2016 Insurance Fraud Conference, Hershey, PA, April, 2016

*It's Jeopardy! An In-depth Look At The Unfair Claims Act*, Client Presentation, Omaha, NE, March , 2016

*Cooperation with Law Enforcement*, ICAC Webinar, November 2015

*Appraisal and Recent Trends in Bad Faith Law*, Marshall Dennehey Client Seminar, April, 2015

*Property Overview: 3Ms - Marring, Matching, Misrepresentation*, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2014

*Property Overview: 3Ms - Marring, Matching, Misrepresentation*, Marshall Dennehey Insurance Fraud 360 Seminar, Lafayette Hill, PA, June, 2014

*Coverage "C": Tools to Ensure Payment of Legitimate Content Claims*, Marshall Dennehey Client Seminar, May, 2014

*Cooperative Investigations-The Necessity and Pitfalls of Information Sharing*, 2014 Pennsylvania Fraud Insurance Fraud Conference, Hershey, PA, April, 2014

*Streamlining the Process and Controlling the Cost of Large-Scale Ring Cases*, IFM - 2014 Insurance Fraud Management Conference, Amelia Island, FL, March 2014

*Auto Repair Fraud*, Moderator, New Jersey Special Investigators Association (NJSIA) Annual Conference, Atlantic City, NJ, October 2013

*Towing and Auto Body Fraud*, IASIU's 28th Annual Seminar and Expo on Insurance Fraud, Atlanta, GA, September 2013

*Investigating Suspicious Wind and Hail Claims*, Pennsylvania Association of Mutual Insurance Companies (PAMIC) Annual Claims Summit, Gettysburg, PA, April 3, 2013

*Body Shop and Towing Fraud*, Pennsylvania Insurance Fraud Prevention Authority Annual Conference, Hershey, PA, April 1-2, 2013

*Effectively Managing Complex and Emerging Issues*, 2012 NJSIA 22nd Annual Fraud Seminar, Atlantic City, NJ

*The Importance of a Complete and Thorough Investigation*, 2012 Marshall Dennehey Insurance Fraud Perspectives Seminar, Cleveland, OH

*Recent Trends in Auto Body & Towing Fraud - Enhanced Damage and Reconstructed Titles*, 2012 Marshall Dennehey Insurance Fraud Perspectives Seminar, Lafayette Hill, PA

*Managing Public Adjuster Issues*, 2012 IFMC - Insurance Fraud Management Conference, Phoenix, AZ

*Proper Interaction and the Role of the Public Adjuster During an Arson Investigation*, 2012 ICAC - National Arson Training Seminar, Las Vegas, NV

*Insurance Fraud*, 2011 ACFE Conference, San Diego, CA

*Litigation Strategies for Combating Fraudulent Hail Claims*, 2011 Pennsylvania Fraud Conference, Hershey, PA

*Managing the Public Adjuster Process*, 2011 IFM Conference, Amelia Island, FL

*Homeowner Fraud*, 2010 NJSIA Conference, Atlantic City, NJ

*Civil Litigation Strategies for Combating Fraudulent Hail Claims*, 2010 NICB Hail Fraud Awareness Conference, West Deptford, NJ

*The Importance of a Complete Investigation*, 2010 Combating Insurance Fraud Conference, Conshohocken, PA

*Public Adjusters an SIU Perspective*, 2010 IASIU Conference, Orlando, FL

*Public Adjusters An SIU Perspective*, 2010 Pennsylvania Fraud Conference, Gettysburg, PA

*SIU and the Public Adjuster Represented*, 2009 IASIU Conference, Palm Desert, CA

*Cooperative Arson Investigations*, 2009 PLRB Conference, Seattle, WA

*Property Claims Overview*, 2008 PAMIC Conference, Harrisburg, PA

*Investigating Fraudulent Claims and Reporting Requirements*, 2006 IASIU Conference, La Quinta, CA

*Application Fraud; PIP Fraud; Automobile Theft Fraud; Medical Fraud; Special Disaster Fraud; Arson Investigations and Bad Faith*, local and national presentations to clients

## **PUBLISHED WORKS**

"Much Ado About Marring," co-written with Hillary Dean, *Litigation Management*, Winter 2014

"Game, Set, Match The Pennsylvania Superior Court Clarifies Whether An Insurance Company Owes To Match," *Defense Digest*, Vol. 14, No. 1, March 2008

"When an Insured Fires a Public Adjuster: The Sequel," *Defense Digest*, Vol. 12, No. 4, December 2006

"Direct Physical Loss Does Not Equal Direct Physical Damage: The Third Circuit Expands the Scope of Property Insurance Coverage," *Defense Digest*, Vol. 11, No. 4, December 2005

"When The Insured Fires A Public Adjuster," *Defense Digest*, Vol. 11, No. 1, March 2005

"Pennsylvania Superior Court Clarifies Application of Depreciation in Homeowners Policies," *Defense Digest*, Vol. 10, No. 1, June 2004

## **RESULTS**

### **Home Heating Oil Case Passes the “Product at Issue” Test in Pennsylvania.**

#### **Property Litigation**

**May 11, 2018**

We obtained summary judgment in the U.S. District Court for the Eastern District of Pennsylvania where the court found in favor of the insurance carrier on a breach of contract and statutory bad faith claim filed by its insured. The plaintiff returned from vacation to find that his basement oil tank leaked, causing extensive damage to his home and the soil below the foundation. The plaintiff sued the carrier for improperly denying the claim based on the pollutant exclusion.

### **Unanimous Defense Verdict in Bucks County Property Litigation Case**

#### **Property Litigation**

**June 8, 2015**

Obtained a unanimous jury verdict after a four-week trial in Bucks County, Pennsylvania. The plaintiffs' demand never moved from \$9 million throughout the trial. The plaintiff family (mother, father and adult daughter) claimed that their house was contaminated by a common disinfectant solution with the same active chemical composition as Chloraseptic throat spray. The product was applied during a water mitigation by a contractor referred by their homeowners' insurance company.

## **SIGNIFICANT REPRESENTATIVE MATTERS**

Obtained a Breach of Contract/Bad Faith/ Unfair Trade Practices defense verdict after a four week jury trial. The Plaintiffs refused to move off of a \$9 million demand prior to and during trial. The plaintiff family claimed that their house was contaminated by a common disinfectant solution that was applied during a water mitigation by a contractor referred by their homeowners' insurance company. The family not only claimed the house had to be razed and all the personal property disposed of; they also claimed a myriad of personal injuries. Ultimately, the jury returned a unanimous defense verdict on the breach of contract claim and the judge entered a verdict in favor of the defense on the bad faith and UTPCPL claims.

Obtained a Defense jury verdict in a Breach of Contract claim involving matching continuous tile and paint.

Obtained a \$4.1 million judgment against a contractor who was suspected and later proven to be fraudulently fabricating hail damage to thousands of area homes and convincing the unwitting homeowner to file claims with their insurance carrier.